## State of Washington

## Office of the Insurance Commissioner

## 1999 Washington Market Share and Loss Ratio

Top 40 Authorized Companies
Zero Premium and Loss Companies Excluded

Line of Business: Commercial Auto No-Fault (personal injury protection)

All Dollars in Thousands

Rank Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
1 Mutual Of Enumclaw Ins Co	14761	WA	\$941	16.18%	\$909	\$544	59.86%
2 American Home Assur Co	19380	NY	\$639	11.00%	\$637	\$39	6.10%
3 State Farm Mut Auto Ins Co	25178	 	\$448	7.70%	\$441	\$155	35.25%
4 Grange Ins Assn	22101	WA	\$351	6.04%	\$285	\$77	27.17%
5 Truck Ins Exch	21709	CA	\$298	5.12%	\$285	(\$21)	(7.53)%
6.Unigard Ins Co	25747	WA	\$282	4.84%	\$309	\$49	15.87%
7 American States Ins Co	19704	IN	\$271	4.67%	\$202	(\$30)	(14.73)%
8 Farmers Ins Exch	21652	CA	\$251	4.32%	\$246	\$166	67.62%
9_American Economy Ins Co	19690	IN	\$167	2.87%	\$164	\$69	41.80%
10 North Pacific Ins Co	23892	OR	\$133	2.29%	\$152	\$29	19.36%
11 Allstate Ind Co	19240	IL	\$132	2.27%	\$117	\$17	14.42%
12 Progressive Northern Ins Co	38628	WI	\$131	2.26%	\$123	\$74	59.98%
13 Mid-Century Ins Co	21687	CA	\$125	2.15%	\$112	\$72	64.39%
14 Great West Cas Co	11371	NF	\$101	1.74%	\$107	\$90	84.08%
15 American Ins Co	21857	NF	\$75	1.28%	\$54	\$24	44.02%
16 Safeco Ins Co Of Amer	24740	WA	\$73	1.25%	\$137	\$57	41.41%
17 Allstate Ins Co	19232	IL	\$72	1.24%	\$72	\$14	19.35%
18_Zurich American Ins Co	16535	NY	\$65	1.11%	\$73	\$106	145.17%
19 Transportation Ins Co	20494	IL	\$55	0.95%	\$65	\$13	19.57%
20 West American Ins Co	44393	IN	\$53	0.92%	\$53	\$33	62.74%
21 Valley Forge Ins Co	20508	PA	\$52	0.90%	\$38	\$337	885.97%
22 National Cas Co	11991	WI	\$52	0.90%	\$43	\$21	48.30%
23 Travelers Ind Co Of IL	25674	IL	\$49	0.83%	\$44	\$13	29.91%
24_Assurance Co Of Amer	19305	NY	\$42	0.72%	\$31	\$9	28.95%
25 American Employers Ins Co	20613	MA	\$41	0.71%	\$24	\$2	9.84%
26 Northland Ins Co	24015	MN	\$41	0.70%	\$42	\$103	243.51%
27_Transcontinental Ins Co	20486	NY	\$39	0.67%	\$38	\$24	64.26%
28 Cornhusker Cas Co	20044	NE	\$39	0.67%	\$32	\$4	12.32%
29 Gulf Ins Co	22217	MO	\$37	0.63%	\$15	\$0	0.00%
30 Utica Mut Ins Co	25976	NY	\$35	0.60%	\$22	\$8	35.73%
31 Travelers Ind Co	25658	CT	\$35	0.60%	\$60	\$34	56.16%
32 National Surety Corp	21881	IL	\$34	0.59%	\$20	\$3	16.48%
33_Employers Fire Ins Co	20648	MA	\$32	0.56%	\$26	\$15	58.53%
34 Cascade Natl Ins Co	10175	WA	\$31	0.54%	\$33	\$29	88.64%
35 American & Foreign Ins Co	24589	DF	\$26	0.44%	\$24	\$40	165.97%
36_Financial Ind Co	19852	CA	\$26	0.44%	\$28	(\$8)	(30.03)%
37 Federated Service Ins Co	28304	MN	\$24	0.42%	\$26	(\$9)	(35.76)%
38 Continental Western Ins Co	10804	IA	\$24	0.41%	\$17	\$7	43.31%
39 Western Natl Assur Co	24465	WA	\$24	0.41%	\$24	\$8	32.61%
40 First Natl Ins Co Of Amer	24724	WA	\$21	0.36%	\$35	\$9	26.59%
All 173 Other Companies			\$449	7.72%	\$499	\$1,697	340.11%
Totals (Loss Ratio is	Totals (Loss Ratio is average)			100.00%	\$5,664	\$3,926	69.31%

(1) Excluding all Loss Adjustment Expenses (LAE)